

Area Number: 23

BEAUTY BAR WEEKLY SALES

MTH	WEEK	TR Total	Target	Ach%	LY TR	LY %	Av Sale	Units	Av Unit	GV	Treatments	Treat Total	Target	Ach%	LY TREAT	LY %	New	Exist	Av Sale	Rbook	Ach%
Oct	22-Oct-16	1,183	0	0.0%		0.0%	12.07	34	0.35	946	258	1,204	0	0.0%		0.0%	91	7	12.29	77	78.6%
	29-Oct-16	2,316	0	0.0%		0.0%	28.95	68	0.85	55	795	850	0	0.0%		0.0%	72	8	10.63	38	47.5%
	05-Nov-16	2,170	500	434.0%		0.0%	27.13	63	0.79	50	930	980	350	280.0%		0.0%	66	14	12.25	27	33.8%
	Total:	5,669	500	1133.8%		0.0%	21.97	165	0.64	1,051	1,983	3,034	350	866.9%		0.0%	229	29	11.76	142	55.0%
Nov	12-Nov-16	1,828	1,000	182.8%		0.0%	30.98	56	0.95	140	275	415	600	69.2%		0.0%	57	2	7.03	16	27.1%
	19-Nov-16	1,106	1,000	110.6%		0.0%	14.75	30	0.40	150	750	900	600	150.0%		0.0%	70	5	12.00	29	38.7%
	26-Nov-16	1,253	1,000	125.3%		0.0%	14.57	42	0.49	225	895	1,120	600	186.7%		0.0%	61	25	13.02	38	44.2%
	03-Dec-16	1,401	1,000	140.1%		0.0%	16.68	42	0.50	900	300	1,200	600	200.0%		0.0%	59	25	14.29	17	20.2%
	Total:	5,588	4,000	139.7%		0.0%	18.38	170	0.56	1,415	2,220	3,635	2,400	151.5%		0.0%	247	57	11.96	100	32.9%
Dec	10-Dec-16	769	1,100	69.9%		0.0%	15.38	30	0.60	500	375	875	525	166.7%		0.0%	44	6	17.50	15	30.0%
	17-Dec-16	851	1,100	77.4%		0.0%	16.06	26	0.49	475	269	744	525	141.7%		0.0%	45	8	14.04	13	24.5%
	24-Dec-16	1,011	1,100	91.9%		0.0%	23.51	27	0.63	575	100	675	525	128.6%		0.0%	36	7	15.70	6	14.0%
	31-Dec-16	693	1,100	63.0%		0.0%	27.72	21	0.84	100	300	400	525	76.2%		0.0%	21	4	16.00	4	16.0%
	Total:	3,324	4,400	75.5%		0.0%	19.44	104	0.61	1,650	1,044	2,694	2,100	128.3%		0.0%	146	25	15.75	38	22.2%
Grand Total		14,581	8,900	163.8%		0.0%	19.89	439	0.60	4,116	5,247	9,363	4,850	193.1%		0.0%	622	111	12.77	280	38.2%

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